

Shawano Medical Center  
309 North Bartlette  
Shawano, WI 54166-0477  
(715) 526-2111

Type: GMS  
Control: Other Not for Profit  
Fiscal Year: 05/01/01 to 04/30/02

County: Shawano  
Analysis Area: Northeastern (4)  
Volume Group: 4

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	48.2%	57.4%	0.84	54.6%	0.88	50.4%	0.96	54.8%	0.88
Obstetrics	41.6%	39.6%	1.05	32.9%	1.27	30.6%	1.36	42.0%	0.99
Pediatrics	. %	48.0%	.	26.5%	.	22.2%	.	. %	.
Total hospital	46.2%	55.9%	0.83	49.4%	0.93	47.3%	0.98	48.6%	0.95
Average Census (Patients)									
Adult medical-surgical	10.6	30.4	0.35	30.9	0.34	16.9	0.63	12.0	0.88
Obstetrics	2.1	3.9	0.54	3.8	0.54	1.8	1.17	2.1	0.99
Pediatrics	0.0	1.8	0.00	1.3	0.00	0.1	0.00	0.0	.
Total hospital	18.0	55.4	0.32	50.6	0.36	23.1	0.78	18.9	0.95
Average Length of Stay (Days)									
Adult medical-surgical	3.3	3.9	0.83	3.7	0.90	3.4	0.98	3.5	0.95
Obstetrics	2.2	2.4	0.90	2.3	0.95	2.3	0.95	2.4	0.89
Pediatrics	.	2.4	.	2.7	.	2.1	.	.	.
Total hospital	3.1	4.3	0.71	4.0	0.77	3.5	0.88	3.3	0.93
Surgical Operations									
Inpatient	477	1,424	0.33	1,615	0.30	639	0.75	544	0.88
Outpatient	1,709	3,187	0.54	4,009	0.43	2,057	0.83	1,569	1.09
Inpatient as % of all surgeries	21.8%	30.9%	0.71	28.7%	0.76	23.7%	0.92	25.7%	0.85
Outpatient Visits									
Non-emergency visits	46,442	75,046	0.62	70,218	0.66	46,302	1.00	42,728	1.09
Emergency visits	12,164	14,086	0.86	18,906	0.64	11,109	1.09	11,598	1.05
Full-time Equivalents (FTEs)									
Administrators	3.0	14.8	0.20	16.9	0.18	10.0	0.30	3.0	1.00
Nurses, licensed	77.3	160.1	0.48	185.2	0.42	78.8	0.98	79.5	0.97
Ancillary nursing personnel	19.4	54.3	0.36	57.9	0.33	25.5	0.76	10.9	1.79
All other personnel	153.4	384.2	0.40	435.3	0.35	202.3	0.76	160.2	0.96
Total FTEs	253.1	613.5	0.41	695.3	0.36	316.6	0.80	253.5	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.6	14.6	0.45	16.3	0.41	18.0	0.37	6.9	0.96
Nurses, licensed	170.8	157.9	1.08	178.8	0.96	141.5	1.21	182.2	0.94
Ancillary nursing personnel	42.9	53.6	0.80	55.9	0.77	45.8	0.94	24.9	1.72
All other personnel	339.0	378.9	0.89	420.3	0.81	363.5	0.93	367.3	0.92
Total FTEs	559.3	605.0	0.92	671.4	0.83	568.9	0.98	581.3	0.96

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	39	Health maintenance		Beds set up and staffed	0	Bassinets	8
Discharges	2,144	organization (HMO)	Yes	Discharges	0	Total births	365
Inpatient days	6,572	Preferred Provider		Inpatient days	0	Newborn days	701
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 04/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	22	1,177	3,869	48.2%	10.6	3.3
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	5	0	0	0	. %	0.0	.
Obstetrics	1	5	352	760	41.6%	2.1	2.2
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	5	127	453	24.8%	1.2	3.6
Step-down (special care)	1	7	488	1,490	58.3%	4.1	3.1
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	3	0	3.0	Radiological services personnel	7	11	12.7
Physicians and dentists	0	0	0.0	Occupational therapists	2	0	2.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	34	65	71.8	Physical therapists	4	0	4.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	2	2	2.9
Licensed practical nurses	3	4	5.5	Recreational therapists	0	0	0.0
Ancillary nursing personnel	7	27	19.4	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	8	13	15.1
Medical records personnel	11	5	14.2	All other personnel	50	56	84.6
Pharmacy personnel	2	6	4.9				
Clinical laboratory personnel	10	4	13.1	TOTAL	143	193	253.1

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Income Statement

Gross patient revenue	\$33,788,017
Less deductions	10,900,557
Net patient revenue	22,887,460
Plus other revenue	587,201
Total revenue	23,474,661
Less expenses	22,623,797
Nonoperating gains/losses	687,652
Net Income	\$1,538,516

Assets

Cash and cash equivalents	\$10,434,566
Net Patient receivables	3,531,588
Other receivables	72,511
Land, bldgs and equip: Net	20,465,537
Other assets	13,377,569
Total Assets	\$47,881,771

Liabilities and Fund Balances

Current liabilities	\$2,741,423
Long-term debt	14,014,419
Other liabilities	0
Subtotal	16,755,842
Unrestricted fund balance	31,125,929
Total liabilities & fund balance	\$47,881,771
Restricted fund balances	\$285,474

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$15,134,451]	44.8%	41.7%	1.08	41.5%	1.08	46.7%	0.96	47.6%	0.94
Medical Assistance [ \$3,729,151]	11.0%	9.0%	1.22	6.6%	1.68	7.5%	1.46	8.3%	1.34
Commercial [ \$13,649,299]	40.4%	43.2%	0.93	46.8%	0.86	39.8%	1.01	40.6%	0.99
All other [ \$1,275,116]	3.8%	6.1%	0.62	5.2%	0.73	6.0%	0.63	3.5%	1.07
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$7,607,705]	22.5%	23.7%	0.95	22.7%	0.99	25.5%	0.88	22.9%	0.98
Medical Assistance [ \$1,631,813]	4.8%	6.0%	0.81	4.0%	1.20	4.6%	1.05	3.2%	1.50
Commercial [ \$1,371,448]	4.1%	9.4%	0.43	7.1%	0.57	5.6%	0.73	4.1%	1.00
Charity care [ \$241,719]	0.7%	1.2%	0.59	1.6%	0.45	1.0%	0.70	0.8%	0.91
All other [ \$47,872]	0.1%	1.4%	0.10	1.0%	0.14	0.6%	0.24	0.3%	0.51
Total deductions [ \$10,900,557]	32.3%	41.7%	0.77	36.5%	0.88	37.3%	0.86	31.2%	1.03
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.5%	5.1%	0.49	3.7%	0.67	3.8%	0.67	2.5%	1.02
Net gains/losses as % of net income	44.7%	5.3%	8.44	4.7%	9.52	11.2%	3.99	53.6%	0.83
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$12,010,331]	53.1%	47.8%	1.11	54.2%	0.98	53.6%	0.99	51.9%	1.02
Supplies and services[ \$7,546,395]	33.4%	40.5%	0.82	32.5%	1.03	33.6%	0.99	34.2%	0.97
Capital component [ \$2,251,597]	10.0%	8.7%	1.14	10.6%	0.94	9.5%	1.05	10.8%	0.92
Bad debt [ \$815,474]	3.6%	3.0%	1.21	2.7%	1.35	3.4%	1.07	3.0%	1.21
Fiscal Statistics									
Operating margin	3.6%	6.1%	0.60	1.4%	2.57	3.7%	0.99	5.0%	0.73
Total hospital profit margin	6.4%	6.4%	1.00	1.5%	4.30	4.1%	1.55	10.1%	0.63
Return on equity	4.9%	10.0%	0.49	2.2%	2.28	5.3%	0.94	7.9%	0.63
Current ratio	5.4	2.5	2.12	2.6	2.06	3.3	1.63	6.0	0.89
Days in net patient accounts receivable	56.3	57.8	0.97	66.2	0.85	59.9	0.94	.	.
Average payment period	48.2	52.6	0.92	54.2	0.89	47.3	1.02	46.4	1.04
Equity financing	65.0%	56.2%	1.16	51.8%	1.25	59.7%	1.09	79.7%	0.82
Long-term debt to equity ratio	0.5	0.5	0.95	0.5	0.84	0.4	1.15	0.2	2.59
Times interest earned	6.1	5.0	1.21	1.6	3.90	2.9	2.09	8.0	0.76
Total asset turnover	0.5	0.9	0.56	0.8	0.65	0.8	0.64	0.6	0.84
Average age of plant: years	7.7	9.5	0.81	7.9	0.97	8.7	0.89	7.6	1.01
Increase (decrease) total net patient rev . %	.	.	.	.	.	.	.	12.4%	.
Output gross rev (% of total gross pt. rev)	60.2%	44.1%	1.36	50.8%	1.19	57.7%	1.04	56.6%	1.06
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,280	\$7,870	0.54	\$6,864	0.62	\$5,155	0.83	\$4,303	0.99
Inpatient net revenue per day	\$1,396	\$1,834	0.76	\$1,717	0.81	\$1,472	0.95	\$1,306	1.07
Outpatient net rev per visit	\$234	\$343	0.68	\$393	0.60	\$328	0.71	\$226	1.04